

Distributed Energy Resources (DER)



Reduce Costs and Improve Environmental Footprint

A growing number of organizations are taking advantage of the falling prices of new energy technologies by leveraging offsite solar & wind and installing onsite energy generation, storage, and demand management technologies at the site level. When carefully vetted, distributed energy resources (DERs) help organizations lessen their environmental impact and reduce their energy costs.

The benefits of employing DERs as part of your energy procurement mix, however, are significantly variable. Making DERs work for your business necessitates careful attention to how they fit into your energy requirements, corporate risk tolerance, and procurement strategy.



Optimizing the Value of Distributed Energy Resources

The financial and sustainability value of DERs is dependent on several factors, including:

- Utility rate structure and projections, deregulated contracts, and incentives
- Viability of site conditions for on-site implementation
- Appetite for the variety of on- and off-site deal structure ownership, lease, and pay-for-output
- The impact of DER adoption on your remaining grid supplied energy costs

With deep expertise in market-specific energy procurement and DER opportunities, ENGIE Insight experts can accelerate the cost effective acquisition of renewables and minimize the cost risks versus the remainder of your supply strategy. With that framework set, ENGIE Insight helps organizations maintain a clear, actionable roadmap and consistent support to achieve their renewable goals.



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We leverage more than **15 years experience** providing energy supply consulting and procurement across hundreds of thousands of sites.





A Strategic Approach

ENGIE Insight's Energy Supply Management (ESM) experts track market-specific DER opportunities that align with your energy strategy. We do this by:

- Understanding your financial requirements and key buying principles and goals related to DERs.
- Evaluating your portfolio for market opportunities to meet requirements.
- Developing your opportunity pipeline and recommended roadmap.
- Tracking and refreshing the opportunity pipeline regularly as markets change.

Our ESM experts ensure favorable terms from DER vendors through:

- Maintenance of curated pool of cost-competitive DER providers with distinctive competencies by region and offer structures.
- Standardization of client-favorable contract terms.
- Ongoing evaluation of procurement offers in support of client goals—whether specific vendor-driven opportunities or full-fledged RFPs across multiple regions.
- Provision of risk and sensitivity analysis of key baseline and remainder of supply assumptions.

Leveraging more than 15 years of experience providing energy supply contracts, rate optimization, and energy sustainability consulting across hundreds of thousands of sites, ENGIE Insight helps organizations along the DER journey by assisting with renewables goal setting, developing a holistic approach to energy procurement, and coordinating supply arrangements to support DER strategies.



Your Partner on the Journey

As an independent third party working on your behalf, ENGIE Insight negotiates the optimum terms and the optimum mix of renewables to ensure your energy needs are met while supporting your efficiency and sustainability strategy. DERs are an increasingly important piece of the energy procurement puzzle. ENGIE Insight's ESM experts are poised to help you determine how they can drive down costs and improve the environmental footprint of your organization.



See More

Implement a comprehensive strategy to improve DER integration based on company goals and ongoing market opportunities.



Save More

Reduce energy expenses and increase the return on your capital investments by purchasing the right DER products at the right time and at the right terms.



Sustain More

Build a sustainable program that can reduce environmental impact and improve long-term viability by more effectively implementing renewables.

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